

GRAZIA LIVIA MASULLI

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PROFESSIONAL EXPERIENCE

2019 – Present: Project Consultant and Trainer Freelance, Founder of CorsoSAP

Since 2019 I founded CorsoSAP (Italian for SAP courses) offering consultancy services as freelance
On my website www.corsosap.com I also offer SAP trainings (Webinars), SAP online courses as well as valuable free material about SAP products.

Main Services:

Consultancy Services: SD, MM modules

Training Services: SD, MM, FICO, PS, Business One, S/4HANA

Some customers:

New People Team, Milan Italy

ForIT Group (SAP partner), Turin, Italy

Creation and delivery of SAP trainings on various levels (modules SD, MM, FI)

Definition of the training concept and strategy. Creation of learning material

Delivery of the trainings through Webinar Platforms (WPB). Creation of full online courses

May 2016 – Jan 2019: Project Consultant. BASS Software GmbH (Hamburg)

In charge of four ERP rollout projects for the maritime software company, business process design and implementation. SaaS agreements. My focus modules are Procurement and Finance

Project management: budgeting and invoicing, maintain system documentation, responsible of the deliverables of the project. Conduct workshops, team coordination and planning, reporting

Consultancy tasks: business requirements analysis and data mapping, data migration, configuration, gap analysis, user acceptance testing, training, SAP ECC integration to BASSnet software (Main SAP Modules: MM, SD)

2013 – 2014: Business Process Analyst and SAP Consultant. Telefonica SA (Madrid)

In charge of one project for **logistics analysis and harmonization** (Mobile Terminals Department).

Main tasks: analyze business requirements, mapping in SAP

Design, test, implement new business processes

Creation of IT queries to monitor KPIs (Modules: SD Order to Cash, LE stock turnover and costing).

Customizing of new System (Modules: MM warehouse)

Training manager and trainer to management team on the use of SAP reports (Modules: MM, SD)

2008 – 2012: Business Process and SAP Consultant. Vestas Eólica (Madrid)

Successfully in charge of four SAP rollout projects across EMEA and LATAM, both as IT consultant and PM
Support to the sales team for BI, business processes and dashboard reporting

Project Management:

Responsible for a successful Full Life-Cycle implementation in Central America

Coordination of a team of five people (presential and virtual teams), budgeting, change management and communication with developers and stakeholders in general

SAP Consultancy on SD, MM modules:

Four Full Life-Cycle implementations from Blueprint elaboration to go-live

Data mapping, migration analysis, system Customization

Country specification definition and system testing (legal requirements)

Regression testing and configuration, user acceptance tests
First/second level support to users (post go-live support)

Business Processes (Sales and Logistic Processes):

Design, test, implement new business processes in the Sales and Marketing Department
Coordinate onshore and offshore teams of BP experts (EMEA and LATAM)
Create and deliver trainings on the use of new processes
Use Six Sigma principles and continuous improvement approach, in order to achieve the company KPIs regarding the definition and respect of the new Business Processes

Training:

Create and provide SAP learning material (User guides, Presentations, Exercises)
Deliver trainings to End Users, Superusers, Manager (both live trainings and remote trainings or webinars), as well as trainers (train the trainer)
Design, develop and deliver trainings in English, Spanish, and Italian
Create and deliver special trainings for management and directive teams, across EMEA and LATAM
Main modules trained: SD, MM, FI, PS

Support to Sales Department:

Analysis of project and precalc documents
Technical and business support for related tools: SAP, CRM, BI, Precalcs

2006 – 2008: CRM and Logistic Coordinator. Markem-Imaje (Milan)

Leader of both teams of Customer Relationship Management (CRM) and Logistics, responsible for the respect of business processes and achievement of KPIs
Reporting and presentation activities to the Central Manager EMEA
Business analysis activities

SAP Superuser and Trainer on SD, MM modules

First level support to Italian region users
Customization and design of SAP specifications (SD, MM modules)
Creation, design and delivery of SAP trainings
Business process design related to SAP implementation
Country specification and legal requirements

2001 – 2006: Credit and sales support. Barry Callebaut (Milan)

Responsible for the credit department for Key Account customers
Sales back office activities in SAP (SD Order to Cash, BW reporting, FI reporting)

EDUCATION

2005: Master in Marketing and Product Communication. IED (Milan, Italy)

2001: Ph.D. In Economics. Università Luigi Bocconi (Milan, Italy). Mark: 105/110

COURSES AND CERTIFICATIONS

2019: **SAP Certified Application Consultant – S/4HANA**

2016: **SAP Certified Application Consultant – Sales and Distribution SD**

2015: **Logistics and Supply Chain Management** (financed by EEC)

2013: **Six Sigma Yellow Belt**

2010: **Professional Trainer Certificate (Train the Trainer)** Ceneca Denmark. The course provides an understanding of how adult people learn, introducing techniques and methods to achieve effective training results.

LANGUAGE SKILLS

Italian	Native
English	Fluent
Spanish	Fluent
German	Intermediate B2 level
French	Basic B1 level
Portuguese	Basic B1 level

COMPUTER SKILLS

Microsoft Office Suite: advanced user
SAP R/3- ECC - S/4HANA – SAP Fiori, Business One, Enable Now, BI/BW, CRM: advanced and certified user
ARIS DESIGNER (for Business Process design), Prestashop, Wordpress: basic user
MySQL: basic user (creation of queries, extraction of data, modification of tables)